

OUTSTART

The Industry's Proven Leader
OutStart LCMS



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OutStart LCMS – the Industry’s Proven Leader

OutStart LCMS is the most widely deployed and most successful learning content management system in the market. OutStart LCMS dominates across industries ranging from high tech and government to professional services and quick service restaurants.

Hundreds of organizations small to large, including learning leaders such as Autodesk, AgustaWestland, BT, Lufthansa, MetLife, the IRS, the U.S. Navy, Sara Lee, Verizon Wireless, and Yum! Brands use OutStart LCMS to develop, manage, maintain, and deliver highly effective training for millions of learners. No other solution available has more than a fraction of the successful implementations or number of learners supported.

The reason is simple: Coupled with OutStart’s years of LCMS experience, OutStart offers the industry’s most comprehensive and adaptable LCMS solution. From development to streamlined maintenance, management and delivery of modular learning, OutStart LCMS automates the complete learning content life cycle to help organizations achieve their key business goals, including:

Business Agility

Respond rapidly to changing market conditions and urgent knowledge-sharing needs across the enterprise. A comprehensive OutStart solution will decrease production cycle time to quickly resolve customer demands, speed products to market, and support the knowledge requirements of key LOB initiatives and M&A activity.

Enablement

Deliver personalized training to quickly achieve employee competency, optimize employee productivity, empower customers to maximize the value of your products and services, and receive the highest level of contribution from your partners.

Rapid ROI

Quickly achieve significant ROI by automating your training development and delivery process. OutStart’s business-focused LCMS helps cut training delivery time and costs, reduce IT support requirements, streamline maintenance, and deliver modular training to end users at all knowledge and skill levels.

With OutStart LCMS, your training organization gains a central hub for developing, assembling, re-using and repurposing, managing, and deploying all types of learning content. And unlike many technologies, OutStart LCMS minimizes implementation time and effort. With fast installation and training along with a set of proven best practices, OutStart LCMS users typically are developing and delivering modular and personalized learning in a few weeks.

No matter what type of training your organization requires — online, instructor-led, mobile, performance support, in one language or many — OutStart LCMS can fulfill the learning needs of all sizes and types of companies. Activate the knowledge you need today while ensuring you can meet growing and changing requirements tomorrow with the industry’s recognized LCMS leader – OutStart.

Meeting the Needs of Your Learning Organization

Specialized learning requirements. Dispersed employees. Fewer resources. Tight budgets. For today’s learning organizations, the pressure to deliver high quality learning at lower cost only keeps growing. Here’s how OutStart LCMS can help you resolve some of the most pressing issues you face.

- **Reduce development time and cost.** Rapidly develop, ingest, discover and assemble content into courses, all without programming. Improve quality with automated workflow and review functionality that eliminates time consuming and error-prone manual processes.
- **Reduce maintenance time and errors.** Readily find assets, perform impact analysis, modify and automatically propagate changes throughout all learning.
- **Foster collaboration and knowledge-sharing.** An integrated business social software platform supports development team’s and SMEs interactions and knowledge exchange.
- **Optimize learning effectiveness.** Automatically and dynamically assembled and delivered training modules provide exactly what the learner needs.
- **Help to meet internal compliance requirements.** From safety and security standards to SOPs, modular training targets exact learning needs.
- **Maintain corporate standards.** Aggressive support for industry-standards ensures your organization can import, manage, and publish in third-party formats.
- **Mobile support.** Learning content can easily be delivered to support mobile devices for on-the-go learning.

CASE STUDY

OutStart LCMS Helps Kaiser Permanente Standardize Training to Save Time and Money

CHALLENGE: Healthcare organization Kaiser Permanente faced the challenge of training thousands of employees spread across the country. But because the organization lacked a single, national learning infrastructure, each region created its own version of training. The result was massive redundancy of learning content, which was difficult to keep current and consistent across regions.

SOLUTION: Using OutStart LCMS, Kaiser Permanente has standardized and streamlined content creation across the organization. Learning content is now stored as reusable learning objects in the central repository, making it easier and less expensive to update and maintain materials. By reusing the content across its regions, Kaiser Permanente provides consistent and up-to-date training that improves employee performance while satisfying regulatory compliance. At the same time, the ability to assemble content specific to regional audiences makes sure that each learning experience is relevant to the learner and supports local regulations.

RESULTS:

- Centralized learning content management reduced 48 versions of training courses to just 4.
- The company completed training and certification for its 5,000-person IT organization in less than 3 weeks — and all without any travel or classroom training costs.
- OutStart LCMS eliminated the redundancies and inefficiencies of creating multiple versions of the same content for every region.



OUTSTART LCMS: A COMPLETE SOLUTION FOR MANAGING THE LEARNING CONTENT LIFE CYCLE

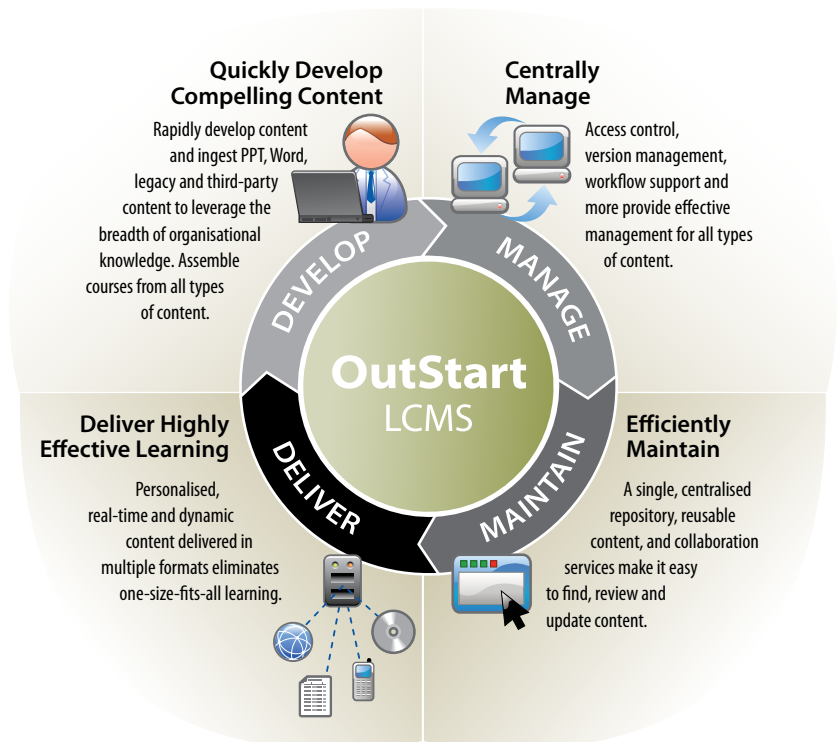
Many companies have discovered the benefits of automating learning content authoring, but manual processes for ingesting, re-using, maintaining, managing, and delivering learning content reduce flexibility and agility while driving up costs. For truly effective, cost-efficient learning content management, organizations need a solution that automates the entire content lifecycle, not just authoring. OutStart LCMS is the answer with its complete solution for managing content from the moment of creation to the delivery of personalized, on-demand training modules.

Leverage the Market's First Social Content Development Environment

An integrated business social platform enables developers and SMEs to share ideas, best practices, tips and tricks, development standards, ask questions and more.

Bridge the formal and Social Learning Gap

Connect learners to OutStart's industry-defining business social software platform to bridge the gap between formal learning and the informal knowledge sharing that is essential to the learning process.



OutStart LCMS Highlights

DEVELOP

- Rapidly develop content without programming using built-in template-driven content development.
- Ingest legacy and third-party content in any form, including SCORM, AICC, Microsoft Word and PowerPoint.
- Use FLASH, simulations, scenarios, and other media to create content that becomes reusable learning objects.
- Multiple tools promote collaborative development, streamlined workflow and review to facilitate team development.
- An integrated business social software platform enables developers and SMEs to share ideas, best practices, tips and tricks, development standards, ask questions and more.
- Develop in your language of choice.
- Assemble courses from all types of content including natively authored, ingested, and third-party materials.
- Easily develop assessments with built-in capabilities that exceed standalone assessment tools.
- Manage the development process with reports to monitor developers and project status.

MAINTAIN

- Rapidly make changes, deploy, and deliver targeted training, with all changes propagated automatically to every place the content is used.
- Quickly locate content using fine-grained searches by text, object type or metadata,

such as a course module, a single instructional element, a graphic, or media item.

- Effectively track changes to content with object locking and security, versioning and roll-back, automatic task generation, and email notification.
- Easily ensure the right version of content is used every time. OutStart LCMS automatically determines and distributes the most recent version.

MANAGE

- Maintain familiar processes for content developers and learners with easy-to-use configuration tools to mirror existing roles, workflow processes, access privileges, terminology, and the look and feel of the delivery.
- Streamline the interface by configuring privileges based on user role. (e.g. media developer)
- Control access and activities within the repository with extensive security and the ability to assign users and data to secure partitions.
- Meet corporate standards with the most extensive standards support in the industry including SCORM 1.2, SCORM 2004 content and seamless conversion from SCORM 1.2 to 2004; ADA Section 508 Compliance level 1; FDA 21 CFR Part 11; AICC. Gain compatibility with leading LMS systems.
- Confidently make and proliferate changes with reports that detail content usage and re-usage.

DELIVER

- Leverage real-time, on-demand personalized learning. Using performance-based assessments before, during, and after training, OutStart LCMS can dynamically assemble and deliver exactly what the learner needs - without any complex rules or programming.
- Deliver "learning your way". Increase learning effectiveness and flexibility with delivery over multiple channels including the Web, instructor guides, classroom materials, offline on the desktop, CDs, mobile, performance support, and printed documents.
- Deliver natively in multiple formats including Microsoft Word, PowerPoint, FrameMaker, SCORM, AICC, HTML, PDA, and direct to PDF to support online, classroom, and mobile learning.
- Encourage learner self-service with keyword, job role, or subject matter search options that make it easy to find the right topic and paragraph in course content.
- Maintain control of delivery with template-driven presentation, navigation, delivery method, and language.
- Gain insight into the effectiveness of learning and content with detailed reporting.
- Leverage OutStart's industry-defining business social software platform for learners to bridge the gap between formal learning and the informal knowledge sharing that is essential to the learning process.

ABOUT OUTSTART

At OutStart, we're out to solve a big problem.

Most organizations possess a wealth of underutilized collective intelligence around their products, services, and processes. This underutilization negatively impacts employees, customers, and partners, costing precious time and money while hindering performance. Said simply, "what your people don't know will hurt you."

OutStart's social business software and learning systems act like a lifeline: connecting people to the know-how, creativity, and learning they require to be efficient, effective, and agile.

Since its inception in 1999, and backed by leading venture capital firms, OutStart has matured into a profitable and rapidly growing company with an impressive range of customers, who are surpassing their expectations and delivering exceptional business results. The company is honored to have customers like Autodesk, BB&T, Boeing Company, BT, CVS Caremark, DIRECTV, EDS, Internal Revenue Service, Lufthansa, McDonald's, MetLife, Prudential, TiVo, Australian Defence Force, U.S. Navy, UK Ministry of Defence, Verizon Wireless, and Yum! Brands.

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